

Message Text

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ACTION COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 005172

R 010808Z MAY 74

FM AMEMBASSY PRAGUE

TO SECSTATE WASHDC 6139

UNCLAS SECTION 1 OF 2 PRAGUE 920

FOR COMMERCE BEWT/EEAD (ELLIS), TDAD (STECHSCHULTE),
AND BIC/OED/DEPD

E.O. 11652: N/A

TAGS: BEXP, BTRA, CZ

SUBJECT: FOREIGN BUYER GROUP TO U.S. (SYMPOMECH TEAM)

REF: A) STATE A-2270 OF MARCH 15, 1974; B) STATE 16997

1. VLADIMIR MATEJKA, DIRECTOR OF ADVISORY BOARD FOR MECHANIZATION AND AUTOMATION OF CONSTRUCTION (PRAGUE), HAS APPORACHED EMBASSY FOR ASSISTANCE IN ARRANGING VISITS TO SEVERAL U.S. PRODUCERS OF CONSTRUCTION EQUIPMENT FOR GROUP OF FOUR CZECHOSLOVAK CONSTRUCTION OFFICIALS DURING PERIOD MAY 26 TO JUNE 7, 1974. GROUP, WHICH WILL INCLUDE MATEJKA, WILL ARRIVE IN U.S. FROM PRAGUE ON MAY 25 OR 26 AS PART OF LARGER GROUP (WQ CONSTRUCTION SPECIALISTS) WHICH WILL ATTEND FIP CONGRESS IN NEW YORK (MAY 26-JUNE1) ORGANIZED BY PRESTRESSED CONCRETE INSTITUTE IN CHICAGO. ACCORDING TO MATEJKA, FOUR-MAN TEAM--ALL MEMBERS OF ORGANIZING COMMITTEE FOR FOURTH ANNUAL SYMPOMECH EXHIBITION OF MINI-MECHANIZATION IN CONSTRUCTION TO BE HELD IN ZILINA, CSSR, JUNE 28 TO JULY 4, 1974-- INTENDS SPLIT OFF FROM LARGER GROUP FOR AIR/AUTO TOUR OF SEVERAL U.S. FIRMS FROM AMONG THOSE LISTED PARAGRAPH 4 BELOW.

2. MATEJKA RECALLS CONVERSATION HE HAD WITH BEWT OFFICER JAMES ELLIS DURING EXECUTIVE LEVEL TRADE MISSION LAST JUNE, DURING WHICH POSSIBILITY OF THIS TRIP DISCUSSED. MAJEJKA IS APPARENTLY ALREADY IN CONTACT WITH MR. ROBERT BRONEC, V. P., J.I. CASE COMPANY, WHOM HE MET DURING THAT TRADE

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MISSION AND WHO HAS REPORTEDLY AGREED TO RECEIVE GROUP AT

BEGINNING OF TOUR AT COMPANY HEADQUARTERS IN RACINE, WISCONSIN
ON MAY 26. GROUP WILL FLY TO RACINE FROM NYC ON THAT DATE
AND RENT CAR FOR SUBSEQUENT TRAVEL TO CITIES IN WHICH FIRMS
BELOW LOCATED.

3. SYMPOMECH GROUP INTENDS TO LOOK OVER BROAD RANGE
OF SMALL MACHINES AND EQUIPMENT (INCLUDING MEASURING
INSTRUMENTS) USED IN MECHANIZATION OF FINISHING OPERATIONS
IN CONSTRUCTION OF HOUSING, INDUSTRIAL PLANTS, PUBLIC
SERVICE AREAS, HOSPITALS. MATEJKA ALSO INTERESED IN
AROUSING INTEREST AMONG U.S. FIRMS IN PARTICIPATING
IN SYMPOMECH EXHIBIT, WHICH ATTRACTS BUYERS FROM ALL
CEMA COUNTRIES. OTHER MEMBERS OF GROUP ARE:
ING. ANTONIN VANEK
CZECH MINISTRY OF CONSTRUCTION

MR. JAN LOUDA
DEPARTMENT CHIEF
RESEARCH INSTITUTE OF BUILDING, ZILINA

ING. RICHARD PAGAC
DEPARTMENT CHIEF
TECHNICAL AND TEST INSTITUTE OF BUILDING,
BRATISLAVA

4. MATEJKA, WHO SPEAKS EXCELLENT ENGLISH AND WILL ACT
AS LEADER OF AND INTERPRETER FOR GROUP, INTENDS TO MAKE RETURN
TRIP FROM RACINE TO NYC BY CAR TAILORING ITINERARY
INSOFAR AS POSSIBLE TO ALLOW VISITS TO AS MANY OF FOLLOWING
FIRMS AS WOULD BE INTERESTED IN RECEIVING GROUPS:
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ACTION COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 DRC-01 /014 W

----- 126307

R 010800Z MAY 74

FM AMEMBASSY PRAGUE

TO SECSTATE WASHDC 6140

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- (A) MILWAUKEE ELECTRIC TOOL CORPORATION, BROOKFIELD, WISCONSIN (PORTABLE ELECTRIC TOOLS, HAMMERS, SCREW DRIVERS, NUT RUNNERS, POLISHERS).
- (B) BUILDDEX (DIV. OF ILLINOIS TOOL WORKS), ITASCA, ILLINOIS (CONSTRUCTION FASTENERS).
- (C) PASLODE COMPANY, SKOKIE, ILLINOIS, (STAPLING MACHINES, STAPLES).
- (D) ELCO INDUSTRIES, INC., ROCKFORD, ILLINOIS (DRIVE SCREWS, FASTENERS).
- (E) WYCO TOOL COMPANY, CHICAGO, ILLINOIS (GRINDERS, HOLE CUTTERS, FLEXIBLE SHAFT).
- (F) WESTINGHOUSE ELECTRIC CORPORATION, PITTSBURG, PA.
- (G) ROCKWELL MANUFACTURING CO., PITTSBURG, PA. (VALVES, GAS METERS, REGULATORS).
- (H) BLACK & DECKER MANUFACTURING CO., TOWSON, MARYLAND, (PORTABLE AIR TOOLS).
- (I) DU PONT DE NEMOURS & CO., WILMINGTON, DELEWARE
- (J) FENWAY MACHINE CO., INC., 1912 NEW MARSHALL ST., PHILADELPHIA, PA. (METAL CUTTING TOOLS). PRATICIPANT IN BRNO ENGINEERING FAIR 1973.
- (K) AIRCO, WELDING PRODUCTS, UNION, NEW JERSEY (ARC WELDING AND CUTTING EQUIPMENT).
- (L) STOW MANUFACTURING CO., BINGHAMPTON, NEW YORK (CONCRETE VIBRATORS, SCREEDS, CONCRETE SAWS).
- (M) HOMELITE, PORT CHESTER, NEW YORK (CHAIN SAWS, CENTRIFUGAL PUMPS).
- (N) ARO CORPORATION, BRYAN, OHIO (INDUSTRIAL AIR TOOLS, AIRLESS SPRAY PAINT EQUIPMENT, GLUE GUN SYSTEMS).
- (O) SENCO PRODUCTS, INC., CINCINNATI, OHIO (AIR OPERATED STAPLERS, NAILERS AND TACKERS).

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5. WHILE EMBASSY REALIZES LEAD TIME FOR THIS GROUP BARELY SUFFICIENT, WE HOPE COMMERCE WILL BE ABLE TO LEND SUPPORT IN ARRANGING USEFUL MEETINGS WITH AT LEAST HALF OF FIRMS LISTED. NOTE THAT GROUP LIKELY TO REMAIN IN RACINE OVER MEMORIAL DAY HALODAY, MAY 27, BUT WILL BE FREE TO TRAVEL THEREAFTER. MATEJKA IS OPEN TO ANY SUGGESTIONS RE ITINERARY, AND SUGGESTED THAT SOME FIRMS MIGHT BE WILLING TO SEND REPRESENTATIVES TO MEET WITH GROUP AT HOTEL IN EITHER NYC OR CHICAGO. FOR EXAMPLE, GROUP MOST ANXIOUS TO MEET WITH STOW MANUFACTURING (4(1) BUT MAY NOT BE ABLE TO FIT BINGHAMPTON INTO SCHEDULE.

6. WOULD APPRECIATE COMMERCE'S PRELIMINARY REACTION ASAP.
WORTZEL

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